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SHREVEPORT CONVENTION CENTER

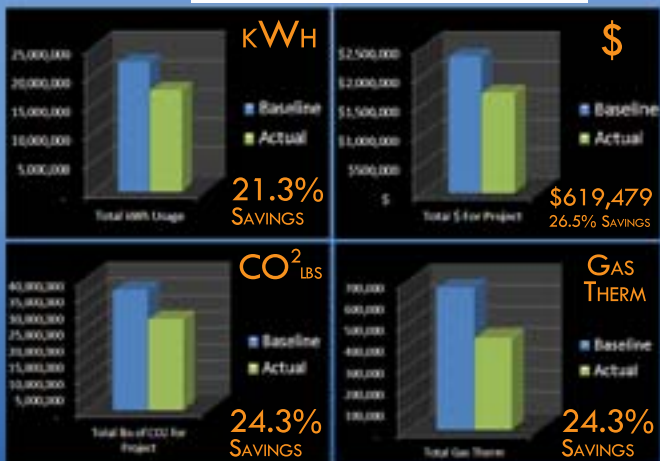
The Problem:

Lack of personnel to manage the equipment after installation & controls were under utilized.

The Solution:

- Placed a full time on-site professional
- Optimized Scheduling
- Installed web enabled control system to efficiently run chiller plants
- Coordinated with owners to receive refund checks for electricity & gas over charges
- During high demand times on-site personnel is capable of managing the system from a remote location
- Coordinated with other manufacturer's to ensure a better optimized system

The Results: Totals since December 2008



UNIVERSITY OF LOUISIANA AT MONROE

The Problem:

Due to layoffs ULM lacked personnel to efficiently manage equipment controls & maintenance.

The Solution:

- Provided personnel with experience in mechanical and control systems
- Optimized schedules & equipment run times
- Provided leadership in prioritizing mechanical & controls failures
- Placed an on-site professional
- Installed smart meters & EnergyLogix to monitor energy usage

The Results: Since November 2010

- On-site personnel reduced downtime significantly
- Repaired deferred maintenance items
- Saved approximately 10% on utility costs in the first 90 days
- Bi-monthly collaboration meetings scheduled to discuss ULM's goals and planning
- Delivering ULM with more than 40 hours per week of professionally trained technicians and programmers
- Due to Storer's personel on-site there is immediate response time for programming changes and scheduling
- Remote access put in place that allows scheduling changes, alarm notification and site monitoring 24/7 from anywhere



WEBSTER PARISH SCHOOL BOARD

The Problem:

Personnel lacked training and knowledge to manage a more complex building automation system.

The Solution:

- Offer control training for current personnel
- Coordinated with other manufacturer's to ensure optimum results
- Repaired all deferred maintenance items
- Perform routine preventive maintenance
- First responder for comfort complaints from staff & faculty
- Installed and programmed an overlay for several different control systems in four different schools-This enabled user control from one front end at a single location

The Results: Totals since December 2009

